

# Stefano Persano Adorno

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## EDUCATION

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### BSc Economics

University of Turin - School of Management and Economics

**Turin, IT**  
2024 - 2027

- Bachelor of Science in Economics - Class of Economics, Markets and Institutions
  - Courses attended: Macroeconomics, Microeconomics, Statistics, Mathematics I, Accounting, Business Law, Public Law, Private Law

### High School Degree

Liceo Statale Sandro Pertini

**Genoa, IT**  
2018 - 2023

- Graduated with a total score of 94/100

## PROFESSIONAL EXPERIENCE

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### IT Specialist for Deloitte Learning Program

Seasonal | At TH Resorts

**La Thuile, IT**  
September 2025

- Set up, operated, and maintained audio equipment for training sessions and presentations
- Mixed live sound for meetings of up to 340 participants and for a live show using 6 simultaneous microphones, ensuring clear audios for all attendees
- Operated the lighting console and coordinated lighting cues for events
- Performed routine equipment checks and troubleshooting to ensure uninterrupted delivery

### Business Operations Intern at Antica Farmacia Sant'Anna

Internship | [erboristeriadeifrati.it](http://erboristeriadeifrati.it)

**Genoa, IT**  
December 2023 - July 2024

- Resolution of internal and customer technical issues
- Identification and implementation of innovative solutions to improve business efficiency and customer engagement, resulting in an actual 85% increase in orders compared with the same period the previous year
- Migration to new management software to speed up order processing, reducing order preparation times by about 20% and increasing e-commerce revenue by 33%
- Overseeing the shipping and logistics of orders

## OTHER EXPERIENCES

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### Student Representation at University of Turin

Full-time | [www.unito.it](http://www.unito.it)

**Turin, IT**  
November 2024 - Present

As a Student Representative on both the School Board and the Department Council of the School of Management and Economics at the University of Turin, I:

- Represented over 13,000 students, liaising with university management, educational institutions, and local provincial and regional authorities to advocate student interests.
- Mediated between the student body and university administration on key issues, including:
  - The integration of mid-term assessments to support learning and improve academic outcomes
  - Promotion of more student-centered and targeted teaching methods
  - Expansion of student services such as the introduction of additional lunchrooms
  - Oversight and advocacy for the renovation and improvement of university facilities
- Collected and analyzed student feedback and evaluations regarding courses, facilities, and services, and presented these findings to relevant committees to ensure that student concerns were addressed effectively and promptly.

## SKILLS

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- **Computer:** Windows, Linux, WordPress, WooCommerce, Office Suite, Google Suite, Danea EasyFatt, LaTeX
- **Soft Skills:** Teamwork, Public Speaking, Negotiation, Public Relations, Conflict Management
- **Languages:** Italian (Native), English (Fluent)

## ADDITIONAL INFORMATION

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- **Interests:** Technology, Web Development, Artificial Intelligence and Economic History
- **Hobbies:** Reading, Running, IT Knowledge-sharing (website, blogs, guides)
- **Certificates:** DET English Proficiency Certificate - Level C1, Score:130/160 - December 2025 ; Elements of AI - University of Helsinki - April 2026